



SOLIDS HANDLING CONFERENCE

EDUCATION ■ NETWORKING ■ SOLUTIONS



Exhibitor Information

This is a regional program that incorporates both booths and tabletops to give our exhibitors access to their ideal target audience at a minimum of expense. The majority of the **2019 PBE Solids Handling Conference** attendees mainly come from 13 states but the majority, live and work within 300 miles of the conference center.

PBE Solids Handling Conference provides your company with the opportunity to showcase your latest innovations and technologies to top-level engineers and executives. This event focuses on education, networking and solutions!

Powder and Bulk Engineering magazine's audience, comprised of the highest quality "Engineering" and "Production Management" job functions in the powder industries, is the conference's primary target – your most important customer base looking to invest in solutions for their business.

Early Sign-Up Discount Receive 5% off your booth/tabletop rental fee if you send in a signed contract with a 20% deposit by March 15, 2019.

GENERAL INFORMATION

Location

New Jersey Convention Center
97 Sunfield Ave.; Edison, NJ 08837

2019 Dates and Times

Conference Days & Hours

Wednesday, September 18; 8:00 am – 5:00 pm
Thursday, September 19; 8:00 am – 4:00 pm

Exhibit Days & Hours

Wednesday, September 18; 12:00 pm – 6:00 pm
Thursday, September 19; 10:00 am – 3:00 pm

Booth Space/Table Top Rental Rates

- Booth Rate (10' X 10') \$2,500
- Table Top Rate \$1,500

*Exhibitors with a 10x10 booth space will be offered a \$500 discount on Keynote Presentations on the show floor. Only 4 Available. First come, First served. Table Top Exhibitors are also eligible to participate in all sponsorship opportunities. Full details on sponsorship form.

All contracted space includes: Carpet, Table, 2 Chairs, ID Sign and Waste Basket.

Local Hotels

Sheraton

125 Raritan Center Parkway; Edison, New Jersey, 08837
Tel: 732-225-8300

Hilton Garden Inn

50 Raritan Center Parkway; Edison, New Jersey 08837
Tel: 732-225-0900

Don't Miss Your Opportunity to Showcase Your Products and Services Solutions in New Jersey!



PBE Events Attendee & Exhibitor Profiles

Primary reason to attend the PBE Solids Handling Conference

- 95% See new products
- 89% Keep up to date with the industry
- 69% Find new suppliers
- 67% Find new products
- 67% See existing suppliers
- 60% Build relationships and network

Top 4 Exhibitor Objectives

- Generate leads
- Build awareness for brand and existing products/services
- Introduce new products/services to the market
- Contact existing customers

Attendee Product Interests

- Airlocks, Blowers & Related Components
- Bagging Equipment
- Bin Activators, Vibrators & related Material Flow Aids
- Bulk Bags
- Bulk Bag Fillers & Dischargers
- Custom Services
- Dryers
- Dust Collector Media
- Dust Collectors & related equipment
- Explosion Venting & Suppression
- Feeders
- Flow Meters
- Linings
- Material Handling
- Mechanical Conveyors
- Metal Detectors & Separators
- Mixers & Blenders
- Particle Analyzers
- Pneumatic Conveying Equipment
- Product Reclaim Equipment
- Samplers
- Sifters, Screeners & Classifiers
- Silo Cleaning Equipment & Services
- Size Reduction Equipment
- Storage Facilities
- Vacuum Cleaning Equipment
- Valves
- Weighing Equipment

Domestic Attendees

Past PBE Events in New Jersey attendees have come from 37 states, but the majority come from these 13 states.

- Connecticut
- Delaware
- Maine
- Maryland
- Massachusetts
- New Hampshire
- New Jersey
- New York
- Pennsylvania
- Rhode Island
- Vermont
- Virginia
- West Virginia

International Attendees

Past PBE Events also has attendees from around the world.

- Canada
- India
- Mexico
- South Korea

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